

Humboldt Transit Authority  
Governing Board of Directors  
AGENDA  
Regular Meeting May 21, 2014  
HTA Conference Room - 133 V Street Eureka  
9:00 a.m.

- I. Call meeting to Order
- II. Roll Call & Introductions
- III. Conference with Labor Negotiators
  - i. Public Comment
  - ii. The Board will go into Closed Session pursuant to Government Code Section 54957.6. agency designated representative: Jack Hughes; Employee organization: Local 1684, American Federation of State, County and Municipal Employees, AFL-CIO
  - iii. The Board will Reconvene in Open Session
- IV. Citizens Communications  
Members of the community are invited to comment on items or issues not on the agenda.
- V. Approval of Minutes  
Minutes from the April 23, 2014 special board meeting  
***Action Recommended: Make corrections, if necessary. Approve minutes.***
- VI. Action Items
  - a. Academy of the Redwoods  
Academy of the Redwoods would like to partner with HTA to encourage students to ride the bus to school. AR Principal Danielle Carmesin will be at the meeting to address the board.
  - b. Preliminary budget for Humboldt Transit Authority fiscal year 2014/15  
Staff has prepared a preliminary budget for operating the Redwood Transit System, Willow Creek Extension, Southern Humboldt Systems and for contracting with the Cities of Eureka and Arcata for maintenance and transit services for the period between July 1, 2013 and June 30, 2014. The Finance and Operations Committee reviewed the budget during their meeting of May 8, 2014.
  - c. March 2014 statements for all systems operated by HTA Enclosed  
March 2014 statistics for all systems operated by HTA
- VII. Communications
  - a. Board
  - b. Staff
- VIII. Adjournment

**MINUTES FOR THE HUMBOLDT TRANSIT AUTHORITY**  
**SPECIAL BOARD MEETING**  
**March 19, 2014**

**ROLL CALL**

**PRESENT**

Board Members

Estelle Fennell, County of Humboldt  
Michael Winkler, City of Arcata  
Dean Glaser, City of Fortuna  
Mark Lovelace, County of Humboldt  
Julie Fulkerson, City of Trinidad

**ABSENT**

Linda Atkins, City of Eureka  
Julie Woodall, City of Rio Dell

Staff

Greg Pratt, General Manager  
Karen Wilson, Manager of Operations  
Brenda Fregoso, Secretary to the Board  
Barbara Zoellner, Administration and Finance Manager

Jim Wilson, Equipment and Facilities Manager

**CALL TO ORDER**

Vice Chair Winkler called the meeting to order at 9:00 a.m.

At 9:00 a.m. the board went into closed session pursuant to Government Code Section 54957.6. Agency designated representative: Jack Hughes; Employee Organization: American Federation of State, County and Municipal Employees Local 1684, AFL-CIO.

The board resumed open session at 9:27 a.m. Vice Chair Winkler announced that there was nothing to report.

**CITIZENS COMMUNICATIONS**

Paul Pitino, Arcata city resident, expressed his support in the Corsairs pass at College of the Redwoods and believes it would not be a large cost to provide this service. Councilmember Fulkerson requested that his item be placed on future board agenda and Supervisor Lovelace was also in favor.

Motion by Councilmember Glaser, second by Councilmember Fulkerson for this item to be placed on a future board meeting agenda.

*Motion carries unanimously*

**MINUTES**

Motion by Councilmember Glaser, second by Councilmember Fulkerson to approve the minutes from the March 19, 2014 board meeting.

*Motion carries unanimously*

## **ACTION ITEMS**

### **a. HTA Fuel Island**

Proposed changes to the entrance of the fuel island will increase costs for permitting, sampling, surveying and bidding assistance.

General Manager Greg Pratt reported the board changes that need to be done for low floor buses to enter the current entrance. Pat Barsanti with SHN introduced himself to the board and gave an overview of the plans and the changes that need to be done to complete the fueling station.

Motion by Supervisor Lovelace, second by Councilmember Fulkerson to authorize General Manager Greg Pratt to approve and sign the contract between Humboldt Transit Authority and SHN Consulting Engineers & Geologists for Development, Design and Project Management for the fuel island project.

*Motion carries unanimously*

### **b. Nixon House**

Staff received a revised cost estimate to rehabilitate the house located on HTA property at 2237 Second Street.

General Manager Greg Pratt reported to the board the changes and inflated costs required to restore the 1899 Victorian (Nixon House) that is located on HTA's property. General Manager Greg Pratt also reported that he met with contractor Kash Boodjeh and was informed that it is possible to donate the house to the Historical Society and have it moved; the information came after this board packet went out, therefore, this information did not make it on the memo.

Supervisor Lovelace suggested continuing this agenda item until next month as to provide information from contractor Kash Boodjeh. General Manager Greg Pratt advised that being this is such a late meeting in the month and next month's board meeting is in such a short time, the information from Kash Boodjeh may not be until June's board meeting.

Motion by Supervisor Fennell, second by Councilmember Glaser to bring this agenda item back to the board with more information as to the move of the Nixon House.

*Motion carries unanimously*

### **c. Amendment to HTA Classification Plan**

Ongoing changes to ADA regulations, Title VI reporting, growth to the organization and increased operation hours require changes to staff at HTA.

Motion by Councilmember Fulkerson, second by Supervisor Lovelace to approve and amend the HTA Classification Plan to change staff positions by adopting Resolution 14-05.

*Motion carries unanimously*

### **d. State Transit Assistance Funds Projects (STA) for 2014/21015**

Per the Transportation Development Act, Sections 99313 and 99314, STA funds are available to regional operators for small capital projects. STA funds do not require a local funding match.

Motion by Councilmember Fulkerson, second by Councilmember Glaser to authorize staff to submit applications for State Transit Assistance Funds to Humboldt County Association of Governments for \$177,125 for Redwood Transit System and \$192,500 for the Regional Transit Operators.

*Motion carries unanimously*

e. Personal Care Attendants (PCA's)

The ADA requires attendants for people with disabilities to ride for free on paratransit systems. There is no requirement for PCA's on fixed route/commuter transit such as RTS, ETS and the intercity systems.

Motion by Supervisor Fennell, second by Councilmember Glaser to direct staff to notify the public and participating agencies that beginning July 1, 2014, Personal Care Attendants will pay regular fare on Redwood Transit, Willow Creek, Southern Humboldt Intercity and Southern Humboldt Local systems.

*Motion carries unanimously*

**DISCUSSION ITEMS**

a. February 2014 statements for all systems operated by HTA

February 2014 statistics for all systems operated by HTA

Administration and Finance Manager Barbara Zoellner gave the Board statement and statistics information for February 2014.

**COMMUNICATIONS**

**Board:**

Supervisor Fennell thanked Karen Wilson, Operations Manager for going to Southern Humboldt to meet with herself along with staff from the Healy Senior Center.

**Staff:**

General Manager Greg Pratt explained to the board the need for security glass at the front desk. He is currently seeking bids to have the work done.

Meeting adjourned at 10:30 a.m.



*A Public Entity Serving  
Humboldt County Since 1976*

133 "V" Street, Eureka, CA 95501-0844

(707) 443-0826

TO: Linda Atkins, Chairperson  
All Governing Board Members

FROM: Greg Pratt, General Manager

DATE: May 21, 2014

SUBJECT: Academy of the Redwoods

Academy of the Redwoods (AR) Principal Danielle Carmesin recently polled her students that use public transportation to attend school. Over 60 students responded to the survey with comments about bus service in general and helpful information about the different fare media used.

The AR continues to grow every year and Principal Carmesin would like to discuss ideas with the HTA Board ways to encourage students to use the bus.

***Action Recommended: Review, discuss, and direct staff.***



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Humboldt County Since 1976*

133 "V" Street, Eureka, CA 95501-0844

(707) 443-0826

TO: Linda Atkins, Chairperson  
All Governing Board Members

FROM: Greg Pratt, General Manager

DATE: May 21, 2014

SUBJECT: Highlights of the Humboldt Transit Authority operating budget for  
FY 2014-15

1. Medical costs reflect the 29.37% increase in the basic medical plan as of 1/1/2014 and the 3% increase in the dental plan as of 10/1/2013.
2. Fuel is budgeted at \$4.27 per gallon.
3. Budget includes funding of the following positions:
  - a. ADA Specialist/ Title VI Coordinator
  - b. Receptionist (P/T)
  - c. Vehicle Service Worker
  - d. Shop Supervisor/Mechanic II
  - e. Transportation Supervisor
  - f. Bookkeeper
4. All capital projects:
  - a. 2 Redwood Transit System busses
  - b. 1 Southern Humboldt replacement bus
  - c. Fuel Tank & Island project
  - d. Possible moving of the (Nixon) house from 2237 2<sup>nd</sup> Street.
  - e. Parts and preventative maintenance projects
5. This budget includes funded vehicle insurance deductible estimates (acct. # 664.1).
6. Software licensing fees for Dial-A-Ride, the GPS and passenger Info System as well as maintenance software.
7. There has been a 2.5% increase in the Eureka Transit Service funding request.
8. There has been a 2% increase in the requests for TDA funds for the Redwood Transit System.

***Action Recommended: Review the budget as proposed by staff and recommended by the Finance and Operations Committee. Make changes if necessary.***

***If approved, direct staff to publish a notice in the newspaper regarding public input on the proposed budget.***

Proposed  
Humboldt Transit Authority 2014-2015 Budget

		RTS for 1214-2015	ETS for 1214-2015	WC for 1214-2015	SHI for 1214-2015	SHL for 1214-2015	Admin/ HTA	Maint. Shop/ Facility	Total
<b>REVENUE</b>									
<b>Operating Revenue</b>									
400.4	Contract Transportation	220,000	899,309	7,314			8,026	68,417	1,203,067
400.3	Fares	967,210		40,500	70,000	13,000			1,090,710
410.5	Insurance reimbursement		31,000						31,000
410.1	Advertising Revenue						14,400		14,400
400.7	Passes & ID Cards						425		425
400.6	Outside Service Revenue							60,000	60,000
410.8	Rent & Leases						87,333		87,333
400.10	Misc. Revenues								0
<b>Non-operating Revenues</b>									
414	LTF/JPA Member Assessment	1,450,623		251,949	352,363	114,433			2,169,368
411	Federal Operating			8,320	0				8,320
412	STAF - Operating	148,925	42,036				81,625	103,500	376,086
310	Unrestricted Net Assets	79,657					7,500		87,157
413	Interest Income						10,000		10,000
<b>TOTAL REVENUE</b>		<b>2,866,415</b>	<b>972,345</b>	<b>308,083</b>	<b>422,363</b>	<b>127,433</b>	<b>209,309</b>	<b>231,917</b>	<b>5,137,865</b>
<b>EXPENSE</b>									
<b>PAYROLL, AND RELATED BENEFITS</b>									
680	Labor						413,014		413,014
	Administration							434,475	434,475
	Maintenance							900	900
680.1	Birthdays	534,352	228,282	48,653	99,005	23,398	800	15,000	933,690
	Operations	2,600	1,000	250	150	300			6,000
	Earned Leave	60,000	26,000	5,000	5,000	2,000	15,000	15,000	128,000
680.2	Holiday Time	23,000	8,000	2,000	5,000	1,000	1,000	4,750	39,000
	Overtime	10,000	5,000	2,000	1,000	1,000	1,000	10,286	24,750
670	Employment Taxes	19,000	7,765	1,650	3,556	1,034	8,122		51,413
675	Employee Relations/Bereavement	1,500	1,400	500	200	200			3,800
673	Worker's Compensation Insurance	80,763	26,500	7,354	14,964	3,536	2,364	43,373	178,854
	Health & Welfare								
690	Medical	169,937	140,000	30,475	32,505	8,374	110,000	130,000	621,291
	Dental	21,122	17,500	3,899	3,985	949	14,500	16,000	77,954
	Vision	5,878	4,281	909	1,021	286	3,825	3,900	20,100
	Life	1,091	745	125	172	61	538	662	3,395
	Retiree Med.	48,000	30,000	100	7,500	3,000	25,000	500	114,100
672	PERS Retirement	69,258	29,588	6,306	14,964	3,537	67,465	63,865	254,982
	Physicals/DNV / Background checks	2,500	1,500	200	200	125	200	1,000	5,725
<b>General Operating Expenses</b>									
<b>General</b>									
603	Dues & Subscriptions						8,250	1,250	9,500
604	General Operating Supplies						2,000	500	2,500
609	Office Supplies						10,000		10,000
611	Printing Expense						15,000		15,000
616	Training & Development						7,500	7,500	15,000

Proposed  
Humboldt Transit Authority 2014-2015 Budget

		RTS for 1214-2015	ETS for 1214-2015	WC for 1214-2015	SHI for 1214-2015	SHL for 1214-2015	Admin/ HTA	Maint. Shop/ Facility	Total
<b>Administration</b>									
6120	Legal Expenses						36,000		36,000
6121	Accounting & Bookkeeping						9,000		9,000
600	Advertising Expense						5,000		5,000
602	Cost of Funds						3,500		3,500
605	Non-vehicle Insurance						10,075		10,075
608	Mileage & Per Diem						8,000	4,000	12,000
607	Management & Consulting						3,000		3,000
610	Postage						1,200		1,200
611	Printing Expense						1,500		1,500
613	Service Charges						0		0
615	Specialized Services						0		0
<b>Operations</b>									
688.2	Uniforms - Drivers	4,000	3,200	400	250	250			8,100
660	GFI - Ticket Stock & equip	2,000	500	100	150	100			2,850
663	W/F/I/GPS/MyRide	10,500	3,500	1,175	1,750	850			17,775
661	Schedule Printing & Updates						15,000		15,000
664	Vehicle Insurance								0
	664 Premiums	65,708	30,664	8,761	13,142	8,761			127,035
	664.1 Deductibles	20,000	10,000	5,000	5,000	5,000	10,000		55,000
	664.2 Outside Claims	3,000	2,000	1,000	1,000	1,000	3,000		11,000
666	Operations Supplies	2,000	1,600	100	50	50		500	4,300
<b>Maintenance</b>									
620	Gen. Maintenance Supplies	0	0	0	0	0		15,500	15,500
635	Shop Tools	0	0	0	0	0		4,000	4,000
688.3	Safety Supplies & Gear	0	0	0	0	0		2,000	2,000
688.1	Uniforms - Shop	0	0	0	0	0		12,000	12,000
<b>Vehicles</b>									
650	Contract Maintenance	0	0	0	0	0		41,000	41,000
651	Contract Repairs	7,000	1,500	1,500	1,000	1,000		0	12,000
653	Fuel "@ \$4.27/gal."	551,910	150,000	50,000	112,173	35,000		10,000	909,083
614	Special Studies/Permits	0	0	0	0	0		2,000	2,000
654	Oil & Lubricants	2,000	1,000	300	300	300		500	4,400
655	Parts	84,000	30,000	10,000	15,202	5,000		4,500	148,702
656	Small Tool Allowance							5,500	5,500
657	Tires	39,000	18,000	10,000	10,000	4,000		2,000	83,000
<b>Facilities</b>									
601	I.T. hardware, maint., licenses						3,000	94,100	97,100
631	Rentals & Leases							7,200	7,200
632	Subcontract Maint.							10,500	10,500
633	Utilities							62,000	62,000
634	Facility M & R							30,000	30,000
<b>Total Direct Expense</b>		1,840,119	779,525	197,757	349,239	110,111	849,853	1,011,262	5,165,165
<b>Revenues minus Direct Costs</b>		1,026,296	192,821	110,326	73,124	17,322	640,544	779,345	
<i>minus</i> Allocated Admin. & Maint. costs		1,026,296	192,821	110,325	73,124	17,323			
<b>NET Total</b>		0	0	0	0	0			



Proposed  
Humboldt Transit Authority 2014-2015 Budget

	RTS for 1214-2015	ETS for 1214-2015	WC for 1214- 2015	SHI for 1214-2015	SHL for 1214-2015	Admin/ HTA	Maint. Shop/ Facility	Total	(AMRTS)	ADAR / EDAR /C- DAR
Admin. Allocation	72.28%	13.58%	7.77%	5.15%	1.22%	NOTES: ETS share of admin & maint costs are based on mileage. RTS , WC, SHI & SHL shares of admin & maint costs are based on hours of operation and weighted shares (days of operation) of maintenance labor.	30,000	30,000	NOTES: AMRTS, A/Mc DAR and the corridor DAR are contracted and administered by HTA but are not a part of the HTA general budget. Shop and administration costs are part of contract	
Maint. Allocation	462,985	86,986	49,770	32,988	7,815		373,000	373,000		
	563,311	105,835	60,555	40,136	9,508					
<b>Total Allocations by service</b>	<b>1,026,296</b>	<b>192,821</b>	<b>110,325</b>	<b>73,124</b>	<b>17,323</b>					
Capital Funds	980,000	80,000		190,000			30,000	30,000		
Capital Purchases - Nixon house, shop truck, buses	980,000	80,000		190,000			30,000	30,000		
	0	0	0	0	0		0	0		

Proposed  
Humboldt Transit Authority 2014-2015 Budget

REVENUE		(AMRTS)	ADAR / EDAR / C- DAR
<b>Operating Revenue</b>			
400.4	Contract Transportation	90,000	0
400.3	Fares	0	25,500
410.5	Insurance reimbursement	0	0
410.1	Advertising Revenue	0	0
400.7	Passes & ID Cards	0	0
400.6	Outside Service Revenue	85,000	0
410.8	Rent & Leases	0	0
400.10	Misc. Revenues	0	0
<b>Non-operating Revenues</b>			
414	LTF/JPA Member Assessment	0	147,084
411	Federal Operating	0	0
412	STAF - Operating	0	37,500
310	Unrestricted Net Assets	0	0
413	Interest Income	0	0
<b>TOTAL REVENUE</b>		175,000	210,084
<b>EXPENSE</b>			
<b>PAYROLL, AND RELATED BENEFITS</b>			
680	Labor		
	Administration	8,026	23,522
	Maintenance	60,500	0
	Operations	0	0
680.1	Birthday	0	0
	Earned Leave	0	0
680.2	Holiday Time	0	0
	Overtime	0	0
670	Employment Taxes	0	0
675	Employee Relations/Bereavement	0	0
673	Worker's Compensation Insurance	7,917	0
690	Health & Welfare	0	0
	6042.1 Medical		
	Dental		
	Vision		
	Life		
	6042.2 Retiree Med.		
672	PERS Retirement	0	0
	Physicals/DMV / Background checks	0	0
<b>General Operating Expenses</b>			
<b>General</b>			
603	Dues & Subscriptions	0	0
604	General Operating Supplies	0	0
609	Office Supplies	0	0
611	Printing Expense	0	0
616	Training & Development	0	1,000

Proposed  
Humboldt Transit Authority 2014-2015 Budget

		(AMRTS)	ADAR / EDAR /- DAR
<b>Administration</b>			
6120	Legal Expenses	0	0
6121	Accounting & Bookkeeping	0	1,000
600	Advertising Expense	0	0
602	Cost of Funds	0	0
605	Non-vehicle Insurance	0	0
608	Mileage & Per Diem	0	0
607	Management & Consulting	0	0
610	Postage	0	0
611	Printing Expense		626
613	Service Charges		
615	Specialized Services	0	170,436
<b>Operations</b>			
688.2	Uniforms - Drivers	0	0
660	GFI -Ticket Stock & equip	0	0
663	W/F/I//GPS/MyRide	0	0
661	Schedule Printing & Updates	0	0
664	Vehicle Insurance	0	0
	664 Premiums		
	664.1 Deductables		
	664.2 Outside Claims		
666	Operations Supplies		
<b>Maintenance</b>			
620	Gen. Maintenance Supplies	697	0
635	Shop Tools	650	0
688.3	Safety Supplies & Gear	200	0
688.1	Uniforms - Shop	1,000	0
<b>Vehicles</b>			
650	Contract Maintenance	0	0
651	Contract Repairs	1,700	0
653	Fuel "@ \$4.27/gal."	85,000	0
614	Special Studies/Permits	150	0
654	Oil & Lubricants	870	0
655	Parts	6,290	0
656	Small Tool Allowance	500	0
657	Tires	1,500	0
<b>Facilities</b>			
601	I, T hardware, maint., licenses	0	13,500
631	Rentals & Leases	0	0
632	Subcontract Maint.		
633	Utilities	0	0
634	Facility M & R	0	0
<b>Total Direct Expense</b>		<b>175,000</b>	<b>210,084</b>
<b>Revenues minus Direct Costs</b>		0	0
<i>minus Allocated Admin. &amp; Maint. costs</i>			
<b>NET Total</b>		0	0

	Month			YTD 2013-2014	YTD 2012-2013	% Change
	March 2014	March 2013	% Change			
1 Passengers - Weekdays	48,833	44,668	9.32	415,205	397,765	4.38
2 Passengers - Saturdays/Holidays	3,280	4,277	-23.31	33,203	36,795	-9.76
3 Passengers - Sunday	1,714	1,508	13.66	15,748	7,280	116.32
4 <b>Total Passengers</b>	<b>53,827</b>	<b>50,453</b>	<b>6.69</b>	<b>464,156</b>	<b>434,560</b>	<b>6.81</b>
5 Miles - Weekdays	51,758	49,276	5.04	478,911	449,029	6.65
6 Miles - Saturdays/Holidays	4,170	4,515	-7.64	36,483	38,823	-6.03
7 Miles - Sundays	2,905	2,988	-2.76	22,791	14,381	58.49
8 <b>Total Miles</b>	<b>58,833</b>	<b>56,779</b>	<b>3.62</b>	<b>538,185</b>	<b>487,852</b>	<b>10.32</b>
9 Hours - Weekdays	2,497	2,158	15.72	22,061	19,400	13.72
10 Hours - Saturdays/Holidays	185	203	-8.84	1,620	1,742	-6.99
11 Hours - Sundays	124	126	-1.78	971	556	74.76
12 <b>Total Hours</b>	<b>2,806</b>	<b>2,487</b>	<b>12.83</b>	<b>24,652</b>	<b>21,142</b>	<b>16.60</b>
13 Days - Weekdays	21	21	0.00	188	187	0.53
14 Days - Saturdays/Holidays	5	5	0.00	43	43	0.00
15 Days - Sundays	5	5	0.00	39	22	77.27
16 <b>Total Days</b>	<b>31</b>	<b>31</b>	<b>0.00</b>	<b>270</b>	<b>252</b>	<b>7.14</b>
17 Cash Fares	4,698	5,093	-7.76	49,385	46,459	6.30
18 Stored Value Fares	19,214	20,109	-4.45	177,066	170,918	3.60
19 Day Pass	2,717	2,456	10.63	25,748	24,418	5.45
20 Jack Pass	15,706	12,609	24.56	115,845	109,124	6.16
21 Month Pass	10,271	9,950	3.23	85,352	82,514	3.44
22 In-Town Fare	625	497	25.75	5,781	4,537	27.42
23 Free/Attendants	596	435	37.01	4,979	4,566	9.05
24 Wheelchair Passengers	107	248	-56.85	1,544	2,045	-24.50
25 Bicycles	1,581	1,942	-18.59	17,363	19,443	-10.70
26 <b>FARE REVENUES</b>	<b>\$ 104,117.95</b>	<b>\$ 97,776.66</b>	<b>6.49</b>	<b>\$ 855,864.07</b>	<b>\$812,097.91</b>	<b>5.39</b>
27 Charter Service	\$ -	\$ -	0.00	\$ -	\$0.00	0.00
28 <b>OPERATING COSTS</b>	<b>\$ 193,378.08</b>	<b>\$ 151,114.05</b>	<b>27.97</b>	<b>\$ 1,850,550.59</b>	<b>\$1,673,243.71</b>	<b>10.60</b>
29 <b>FAREBOX REV. AS % OF OP. COSTS</b>	<b>53.84%</b>	<b>64.70%</b>	<b>-16.79</b>	<b>46.25%</b>	<b>48.53%</b>	<b>-4.71</b>
30 OPERATING COST PER PASSENGER	\$ 3.59	\$ 3.00	19.95	\$ 3.99	\$ 3.85	3.54
31 OPERATING COST PER VEHICLE MILE	\$ 3.20	\$ 2.66	23.50	\$ 3.44	\$ 3.43	0.25
32 FAREBOX REV. PER VEHICLE MILE	\$ 1.77	\$ 1.72	2.77	\$ 1.59	\$ 1.66	-4.47
33 OPERATING COST PER VEHICLE HOUR	\$ 68.91	\$ 60.76	13.42	\$ 75.07	\$ 79.14	-5.15
34 PASSENGERS PER VEHICLE HOUR	19.18	20.29	-5.44	18.83	20.55	-8.40
35 AVE. DAILY RIDERSHIP-WEEKDAYS	2,325.38	2,127.05	9.32	2,208.54	2,127.09	3.83
36 AVE. DAILY RIDERSHIP-SATURDAY	656.00	855.40	-23.31	772.16	855.70	-9.76
37 AVE. DAILY RIDERSHIP-SUNDAY	342.80	301.60	13.66	403.79	0.00	0.00

NOTES FOR MARCH 2013-2014

- A. TOTAL PASSENGERS = #17-23.
- B. CALCULATION OF #29 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 7/11,
- D. MINIMUM FAREBOX RETURN AT ROW 29 SHOULD BE 26.4%

## Humboldt Transit Authority RTS P&L Budget Performance 2013-14 March 2014

	Mar 14	Budget	% of Budget	Jul '13 - Mar 14	YTD Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
Operating Revenue	104,117.95	97,892.83	106.36%	855,864.07	815,410.51	104.96%	1,069,714.00
Non-operating Revenue	126,379.03	127,598.33	99.04%	1,150,393.00	1,148,384.97	100.18%	1,531,180.00
<b>Total Income</b>	<b>230,496.98</b>	<b>225,491.16</b>	<b>102.22%</b>	<b>2,006,257.07</b>	<b>1,963,795.48</b>	<b>102.16%</b>	<b>2,600,894.00</b>
<b>Gross Profit</b>	<b>230,496.98</b>	<b>225,491.16</b>		<b>2,006,257.07</b>	<b>1,963,795.48</b>		<b>2,600,894.00</b>
<b>Expense</b>							
Administration & Gener.	19,915.01	33,894.60	58.76%	222,525.88	305,051.26	72.95%	406,735.00
Maintenance	83,971.15	101,572.06	82.67%	805,194.98	914,148.75	88.08%	1,218,865.00
Operations	1,809.38	5,850.00	30.93%	31,893.33	52,649.96	60.58%	70,200.00
Payroll Expenses	88,872.54	74,799.43	118.81%	790,936.40	673,194.79	117.49%	905,093.00
<b>Total Expense</b>	<b>194,568.08</b>	<b>216,116.09</b>	<b>90.03%</b>	<b>1,850,550.59</b>	<b>1,945,044.76</b>	<b>95.14%</b>	<b>2,600,893.00</b>
<b>Net Ordinary Income</b>	<b>35,928.90</b>	<b>9,375.07</b>		<b>155,706.48</b>	<b>18,750.72</b>		<b>1.00</b>

Humboldt Transit Authority  
Eureka Transit System  
Comparative Performance Activity Report

ETS

	Month			YTD 2013-2014	YTD 2012-2013	% Change	
	March 2014	March 2013	% Change				
1	Passengers - Weekdays	18,203	18,768	-3.01	162,712	156,941	3.68
2	Passengers - Saturdays/Holidays	1,640	1,657	-1.03	13,965	15,311	-8.79
3	<b>Total Passengers</b>	<b>19,843</b>	<b>20,425</b>	<b>-2.85</b>	<b>176,677</b>	<b>172,252</b>	<b>2.57</b>
4	Miles - Weekdays	12222	12,222	0.00	109798	106908	2.70
5	Miles - Saturdays/Holidays	1430	1,440	-0.69	12143	12292	-1.21
6	<b>Total Miles</b>	<b>13652</b>	<b>13,662</b>	<b>-0.07</b>	<b>121941</b>	<b>119200</b>	<b>2.30</b>
10	Hours - Weekdays	1108	1,126	-1.62	9971	9935	0.36
11	Hours - Saturdays/Holidays	113	112	0.76	967	989	-2.26
12	<b>Total Hours</b>	<b>1220</b>	<b>1,238</b>	<b>-1.41</b>	<b>10938</b>	<b>10924</b>	<b>0.12</b>
13	Days - Weekdays	21	21	0.00	189	188	0.53
14	Days - Saturdays/Holidays	5	5	0.00	43	44	-2.27
15	<b>Total Days</b>	<b>26</b>	<b>26</b>	<b>0.00</b>	<b>232</b>	<b>232</b>	<b>0.00</b>
16	Cash Fares	3,145	3,123	0.70	29,202	28,858	1.19
17	Stored Value Fares	10,348	11,291	-8.35	94,153	92,304	2.00
18	Day Pass	805	586	37.37	7,308	5,778	26.48
19	Jack Pass	914	921	-0.76	6,503	8,229	-20.97
20	Month Pass	3,679	3,574	2.94	32,553	30,116	8.09
21	Free/Attendants	899	930	-3.33	8,485	6,967	21.79
22	Wheelchair Passengers	189	260	-27.31	2,115	2,036	3.88
23	<b>FARE REVENUES</b>	<b>\$ 26,623.68</b>	<b>\$ 22,881.60</b>	<b>16.35</b>	<b>\$ 186,253.11</b>	<b>\$ 191,171.50</b>	<b>-2.57</b>
24	Charter Service	\$ -	\$ -	0.00	\$ -	\$ -	0.00
25	<b>OPERATING COSTS</b>	<b>\$ 73,544.08</b>	<b>\$ 64,656.07</b>	<b>13.75</b>	<b>\$ 634,733.71</b>	<b>\$ 655,291.24</b>	<b>-3.14</b>
26	<b>FAREBOX REV. AS % OF OP. COSTS</b>	<b>36.20%</b>	<b>35.39%</b>	<b>2.29</b>	<b>29.34%</b>	<b>29.17%</b>	<b>0.58</b>
27	OPERATING COST PER PASSENGER	\$ 3.71	\$ 3.17	17.08	\$ 3.59	\$ 3.80	-5.56
28	OPERATING COST PER VEHICLE MILE	\$ 5.39	\$ 4.73	13.83	\$ 5.21	\$ 5.50	-5.31
29	FAREBOX REV. PER VEHICLE MILE	\$ 1.95	\$ 1.67	16.44	\$ 1.53	\$ 1.60	-4.76
30	OPERATING COST PER VEHICLE HOUR	\$ 60.27	\$ 52.24	15.37	\$ 58.03	\$ 59.98	15.37
31	PASSENGERS PER VEHICLE HOUR	16.26	16.50	-1.46	16.15	15.77	2.45
32	AVE. DAILY RIDERSHIP-WEEKDAYS	866.81	893.71	-3.01	860.91	843.99	2.00
33	AVE. DAILY RIDERSHIP-SATURDAY	328.00	331.40	-1.03	324.77	319.68	1.59

NOTES FOR MARCH 2013-2014

- A. TOTAL PASSENGERS = #16-22.
- B. CALCULATION OF #26 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 8/12.
- D. MINIMUM FAREBOX RETURN AT ROW 28 SHOULD BE 22.4%

**Humboldt Transit Authority  
ETS P&L Budget Performance 2013-14  
March 2014**

	<u>Mar 14</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '13 - Mar 14</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
Operating Revenue	73,114.58	73,114.58	100.0%	658,004.72	658,031.26	100.0%	877,375.00
Non-operating Revenue	245.00	2,650.00	9.25%	20,493.49	23,850.00	85.93%	31,800.00
<b>Total Income</b>	<u>73,359.58</u>	<u>75,764.58</u>	<u>96.83%</u>	<u>678,498.21</u>	<u>681,881.26</u>	<u>99.5%</u>	<u>909,175.00</u>
<b>Gross Profit</b>	73,359.58	75,764.58		678,498.21	681,881.26		909,175.00
<b>Expense</b>							
Administration & Gene	3,994.18	6,797.91	58.76%	45,360.25	61,181.27	74.14%	81,575.00
Maintenance	24,120.78	31,078.11	77.61%	194,982.70	279,702.75	69.71%	372,937.00
Operations	484.58	150.00	323.05%	10,737.47	1,349.98	795.38%	1,800.00
Payroll Expenses	44,944.54	37,745.19	119.07%	383,653.29	339,706.48	112.94%	452,942.00
<b>Total Expense</b>	<u>73,544.08</u>	<u>75,771.21</u>	<u>97.06%</u>	<u>634,733.71</u>	<u>681,940.48</u>	<u>93.08%</u>	<u>909,254.00</u>
<b>Net Ordinary Income</b>	-184.50	-6.63		43,764.50	-59.22		-79.00

Humboldt Transit Authority  
Willow Creek  
Comparative Performance Activity Report

WC

	Month			YTD 2013-2014	YTD 2012-2013	% Change
	March 2014	March 2013	% Change			
1 Passengers - Weekdays	849	1,362	-37.67	9,863	13,668	-27.84
2 Passengers - Saturday	76	67	13.43	862	822	4.87
<b>3 Total Passengers</b>	<b>925</b>	<b>1,429</b>	<b>-35.27</b>	<b>10,673</b>	<b>14,490.00</b>	<b>-26.34</b>
4 Miles - Weekdays	8,022.00	8,295	-3.29	72,388.00	74,058.00	-2.25
5 Miles - Saturdays	1,350.00	1,440	-6.25	11,772.00	12,389.00	-4.98
<b>6 Total Miles</b>	<b>9,372.00</b>	<b>9,735</b>	<b>-3.73</b>	<b>84,160.00</b>	<b>86,447.00</b>	<b>-2.65</b>
7 Hours - Weekdays	217.98	210	3.80	1,943.08	1,811.74	7.25
8 Hours - Saturdays/Holidays	37.40	39	-3.48	322.72	333.25	-3.16
<b>9 Total Hours</b>	<b>255.38</b>	<b>249</b>	<b>2.67</b>	<b>2,265.80</b>	<b>2,144.99</b>	<b>5.63</b>
10 Days - Weekdays	21	21	0.00	188	185	1.62
11 Days - Saturdays/Holidays	5	5	0.00	43	43	0.00
<b>12 Total Days</b>	<b>26</b>	<b>26</b>	<b>0.00</b>	<b>231</b>	<b>228</b>	<b>1.32</b>
13 Cash Fares	220	225	-2.22	2,913	2,866	1.64
14 Stored Value Fares	612	916	-33.19	6,049	8,631	-29.92
15 Day Pass	11	4	175.00	79	119	-33.61
16 Jack Pass	70	117	-40.17	1,080	1,227	-11.98
17 Month Pass	64	129	-50.39	552	1,157	-52.29
18 Free/Attendants	14	38	-63.16	118	490	-75.92
19 Wheelchair Passengers	3	22	-86.36	44	196	-77.56
20 Bicycles	15	35	-57.14	212	414	-48.79
<b>21 FARE REVENUES</b>	<b>\$ 3,799.23</b>	<b>\$ 4,788.93</b>	<b>-20.67</b>	<b>\$ 34,926.86</b>	<b>\$ 43,448.40</b>	<b>-19.61</b>
22 Charter Service	\$ -	\$ -	0.00	\$ -	\$ -	0.00
<b>23 OPERATING COSTS</b>	<b>\$ 19,413.79</b>	<b>\$ 16,098.32</b>	<b>20.60</b>	<b>\$ 207,625.67</b>	<b>\$ 186,467.43</b>	<b>11.35</b>
<b>24 FAREBOX REV. AS % OF OP. COSTS</b>	<b>19.57%</b>	<b>29.75%</b>	<b>-34.21</b>	<b>16.82%</b>	<b>23.30%</b>	<b>-27.80</b>
25 OPERATING COST PER PASSENGER	\$ 20.99	\$ 11.27	86.30	\$ 19.45	\$ 12.87	51.17
26 OPERATING COST PER VEHICLE MILE	\$ 2.07	\$ 1.65	25.27	\$ 2.47	\$ 2.16	14.37
27 FAREBOX REV. PER VEHICLE MILE	\$ 0.41	\$ 0.49	-17.59	\$ 0.42	\$ 0.50	-17.43
28 OPERATING COST PER VEHICLE HOUR	\$ 76.02	\$ 64.72	17.46	\$ 91.63	\$ 86.93	5.41
29 PASSENGERS PER VEHICLE HOUR	3.62	5.74	-36.95	4.71	6.76	-30.27
30 AVE. DAILY RIDERSHIP-WEEKDAYS	40.43	64.86	-37.67	52.46	73.88	-28.99
31 AVE. DAILY RIDERSHIP-SATURDAY	15.20	13.40	13.43	20.05	19.12	4.87

NOTES FOR MARCH 2013-2014

- A. TOTAL PASSENGERS = #13-18.
- B. CALCULATION OF #24 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 7/11
- D. MINIMUM FAREBOX RETURN AT ROW 24 SHOULD BE 10%



**Humboldt Transit Authority**  
**Willow Creek P/L & Budget Performance**  
 March 2014

	<u>Mar 14</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '13 - Mar 14</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>							
Income							
Operating Revenue	3,799.23	4,747.58	80.03%	34,926.86	40,442.63	86.36%	53,314.00
Non-operating Revenue	16,079.21	18,421.49	87.29%	151,957.28	165,793.53	91.66%	221,058.00
Total Income	19,878.44	23,169.07	85.8%	186,884.14	206,236.16	90.62%	274,372.00
Gross Profit	19,878.44	23,169.07		186,884.14	206,236.16		274,372.00
Expense							
Administration & General	2,785.34	4,740.50	58.76%	31,073.25	42,664.50	72.83%	56,886.00
Maintenance	7,724.23	12,532.26	61.64%	97,942.07	112,790.26	86.84%	150,387.00
Operations	933.68	804.16	116.11%	9,352.89	7,237.52	129.23%	9,650.00
Payroll Expenses	7,970.54	8,425.19	94.6%	69,257.46	75,826.51	91.34%	101,102.00
Total Expense	19,413.79	26,502.11	73.25%	207,625.67	238,518.79	87.05%	318,025.00
Net Ordinary Income	464.65	-3,333.04		-20,741.53	-32,282.63		-43,653.00

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Humboldt Transit Authority  
 Southern Humboldt - Intercity  
 Comparative Performance Activity Report

SHI

	Month			YTD 2013-2014	YTD 2012-2013	% Change
	March 2014	March 2013	% Change			
1 Passengers - Weekdays	1,860	1,664	11.78	16,708	14,475	15.43
2 Passengers - Saturday	0	0	0.00	0	0	0.00
3 <b>Total Passengers</b>	<b>1,860</b>	<b>1,664</b>	<b>11.78</b>	<b>16,708</b>	<b>14,475</b>	<b>15.43</b>
4 Miles - Weekdays	18,900	17,220	9.76	169,200.00	137,861.00	22.73
5 Miles - Saturdays	0	0	0.00	0.00	0.00	0.00
6 <b>Total Miles</b>	<b>18,900</b>	<b>17,220</b>	<b>9.76</b>	<b>169,200.00</b>	<b>137,861.00</b>	<b>22.73</b>
7 Hours - Weekdays	511.35	493	3.75	4,565.26	4,142.87	10.20
8 Hours - Saturdays	0.00	0	0.00	0.00	0.00	0.00
9 <b>Total Hours</b>	<b>511.35</b>	<b>493</b>	<b>3.75</b>	<b>4,565.26</b>	<b>4,142.87</b>	<b>10.20</b>
10 Days - Weekdays	21	21	0.00	188	184	2.17
11 Days - Saturdays	0	0	0.00	0	0	0.00
12 <b>Total Days</b>	<b>21</b>	<b>21</b>	<b>0.00</b>	<b>188</b>	<b>184</b>	<b>2.17</b>
13 Cash Fares	298	276	7.97	3,187	2,599	22.62
14 Stored Value Fares	1,078	1,108	-2.71	10,179	9,114	11.69
15 Month Pass	420	244	72.13	3,008	1,950	54.26
16 Free/Attendants	64	36	77.78	334	286	16.78
17 Wheelchair Passengers	1	1	0.00	14	14	0.00
18 Bicycles	45	25	80.00	430	270	59.26
19 <b>FARE REVENUES</b>	<b>\$ 5,565.28</b>	<b>\$ 6,020.94</b>	<b>-7.57</b>	<b>\$ 57,626.28</b>	<b>\$ 48,729.86</b>	<b>18.26</b>
20 Charter Service	\$ -	\$ -	0.00	\$ -	\$ -	0.00
21 <b>OPERATING COSTS</b>	<b>\$ 36,530.70</b>	<b>\$ 24,588.62</b>	<b>48.57</b>	<b>\$ 333,357.79</b>	<b>\$ 309,058.27</b>	<b>7.86</b>
22 <b>FAREBOX REV. AS % OF OP. COSTS</b>	<b>15.23%</b>	<b>24.49%</b>	<b>-37.78</b>	<b>17.29%</b>	<b>15.77%</b>	<b>9.64</b>
23 OPERATING COST PER PASSENGER	\$ 19.64	\$ 14.78	32.91	\$ 19.95	\$ 21.35	-6.55
24 OPERATING COST PER VEHICLE MILE	\$ 1.93	\$ 1.43	35.36	\$ 1.97	\$ 2.24	-12.12
25 FAREBOX REV. PER VEHICLE MILE	\$ 0.29	\$ 0.35	-15.78	\$ 0.34	\$ 0.35	-3.65
26 OPERATING COST PER VEHICLE HOUR	\$ 71.44	\$ 49.89	43.20	\$ 73.02	\$ 74.60	-2.12
27 PASSENGERS PER VEHICLE HOUR	3.64	3.38	7.74	3.66	3.49	4.75
28 AVE. DAILY RIDERSHIP-WEEKDAYS	88.57	79.24	11.78	88.87	78.67	12.97
29 AVE. DAILY RIDERSHIP-SATURDAY	0.00	0.00	0.00	0.00	0.00	0.00

NOTES FOR MARCH 2013-2014

- A. TOTAL PASSENGERS = #13-16.
- B. CALCULATION OF #22 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 7/11
- D. MINIMUM FAREBOX RETURN AT ROW 22 SHOULD BE 10%

**Humboldt Transit Authority  
SHIntercity P&L Budget Performance 2013-14  
March 2014**

	Mar 14	Budget	% of Budget	Jul '13 - Mar 14	YTD Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
Operating Revenue	5,565.28	3,975.00	140.01%	57,626.28	35,775.00	161.08%	47,700.00
Non-operating Revenue	35,802.95	35,668.17	100.38%	327,839.77	321,013.49	102.13%	428,018.00
<b>Total Income</b>	<b>41,368.23</b>	<b>39,643.17</b>	<b>104.35%</b>	<b>385,466.05</b>	<b>356,788.49</b>	<b>108.04%</b>	<b>475,718.00</b>
<b>Gross Profit</b>	<b>41,368.23</b>	<b>39,643.17</b>		<b>385,466.05</b>	<b>356,788.49</b>		<b>475,718.00</b>
<b>Expense</b>							
Administration & General	2,361.80	4,019.66	58.76%	26,593.42	36,176.99	73.51%	48,236.00
Maintenance	15,642.86	17,374.08	90.04%	148,101.55	156,366.75	94.71%	208,489.00
Operations	1,979.91	1,583.34	125.05%	17,624.79	14,249.98	123.68%	19,000.00
Payroll Expenses	16,546.13	16,249.35	101.83%	141,038.03	146,243.96	96.44%	194,992.00
<b>Total Expense</b>	<b>36,530.70</b>	<b>39,226.43</b>	<b>93.13%</b>	<b>333,357.79</b>	<b>353,037.68</b>	<b>94.43%</b>	<b>470,717.00</b>
<b>Net Ordinary Income</b>	<b>4,837.53</b>	<b>416.74</b>		<b>52,108.26</b>	<b>3,750.81</b>		<b>5,001.00</b>

Humboldt Transit Authority  
 Southern Humboldt - Local  
 Comparative Performance Activity Report

**SHL**

	Month			YTD 2013-2014	YTD 2012-2013	% Change	
	March 2014	March 2013	% Change				
1	Passengers - Weekdays	893	1,169	-23.61	8,949	9,342	-4.21
2	Passengers - Saturday	0	0	0.00	0	0	0.00
3	<b>Total Passengers</b>	<b>893</b>	<b>1,169</b>	<b>-23.61</b>	<b>8,949</b>	<b>9,138</b>	<b>-2.07</b>
4	Miles - Weekdays	3,181.50	4,074	-21.91	28,482.00	39,432	-27.77
5	Miles - Saturdays	0.00	0	0.00	0	0	0.00
6	<b>Total Miles</b>	<b>3,181.50</b>	<b>4,074</b>	<b>-21.91</b>	<b>28,482.00</b>	<b>39,432</b>	<b>-27.77</b>
7	Hours - Weekdays	127.68	121	5.74	1,135.34	1,664	-31.76
8	Hours - Saturdays	0.00	0	0.00	0	0	0.00
9	<b>Total Hours</b>	<b>127.68</b>	<b>121</b>	<b>5.74</b>	<b>1,135.34</b>	<b>1,664</b>	<b>-31.76</b>
10	Days - Weekdays	21	21	0.00	188	187	0.53
11	Days - Saturdays	0	0	0.00	0	0	0.00
12	<b>Total Days</b>	<b>21</b>	<b>21</b>	<b>0.00</b>	<b>188</b>	<b>187</b>	<b>0.53</b>
13	Cash Fares	300	398	-24.62	3,156	2,887	9.32
14	Stored Value Fares	572	732	-21.86	5,655	5,229	8.15
15	Free/Attendants	21	0	0.00	138	983	-85.96
16	Wheelchair Passengers	0	39	-100.00	14	42	-66.67
17	Bicycles	16	0	0.00	153	51	200.00
18	<b>FARE REVENUES</b>	<b>\$ 1,028.02</b>	<b>\$ 1,323.04</b>	<b>-22.30</b>	<b>\$ 10,053.63</b>	<b>\$9,519.63</b>	<b>5.61</b>
19	Charter Service	\$ -	\$ -	0.00	\$ -	\$0.00	0.00
20	<b>OPERATING COSTS</b>	<b>\$ 8,778.35</b>	<b>\$ 8,502.48</b>	<b>3.24</b>	<b>\$ 89,056.49</b>	<b>\$106,378.92</b>	<b>-16.28</b>
21	<b>FAREBOX REV. AS % OF OP. COSTS</b>	<b>11.71%</b>	<b>15.56%</b>	<b>-24.74</b>	<b>11.29%</b>	<b>8.95%</b>	<b>26.15</b>
22	OPERATING COST PER PASSENGER	\$ 9.83	\$ 10.87	-9.57	\$ 9.95	\$ 12.85	-22.53
23	OPERATING COST PER VEHICLE MILE	\$ 2.76	\$ 2.09	32.18	\$ 3.13	\$ 2.68	16.51
24	FAREBOX REV. PER VEHICLE MILE	\$ 0.32	\$ 0.22	49.83	\$ 0.35	\$ 0.23	52.09
25	OPERATING COST PER VEHICLE HOUR	\$ 68.75	\$ 48.07	43.03	\$ 78.44	\$ 61.50	27.54
26	PASSENGERS PER VEHICLE HOUR	6.99	4.42	58.16	7.88	4.79	64.62
27	AVE. DAILY RIDERSHIP-WEEKDAYS	42.52	40.90	3.96	47.60	44.50	6.97
28	AVE. DAILY RIDERSHIP-SATURDAY	0.00	0	0.00	0.00	0	0.00

**NOTES FOR MARCH 2013-2014**

- A. TOTAL PASSENGERS = #13-15.
- B. CALCULATION OF #21 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 7/11
- D. MINIMUM FAREBOX RETURN AT ROW 21 SHOULD BE 10%

**Humboldt Transit Authority**  
**SHLocal P/L & Budget Performance 2013-14**  
March 2014

	Mar 14	Budget	% of Budget	Jul '13 - Mar 14	YTD Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
Operating Revenue	1,028.02	1,625.00	63.26%	10,053.63	14,625.00	68.74%	19,500.00
Non-operating Revenue	11,540.70	11,513.41	100.24%	110,553.20	103,620.73	106.69%	138,161.00
<b>Total Income</b>	<b>12,568.72</b>	<b>13,138.41</b>	<b>95.66%</b>	<b>120,606.83</b>	<b>118,245.73</b>	<b>102.0%</b>	<b>157,661.00</b>
<b>Gross Profit</b>	<b>12,568.72</b>	<b>13,138.41</b>		<b>120,606.83</b>	<b>118,245.73</b>		<b>157,661.00</b>
<b>Expense</b>							
Administration & Gener.	355.89	605.66	58.76%	4,041.13	5,451.02	74.14%	7,268.00
Maintenance	3,790.16	5,598.26	67.7%	38,495.33	50,384.22	76.4%	67,178.96
Operations	839.31	804.16	104.37%	8,945.91	7,237.52	123.61%	9,650.00
Payroll Expenses	3,792.99	6,038.54	62.81%	37,574.12	54,347.30	69.14%	72,463.00
<b>Total Expense</b>	<b>8,778.35</b>	<b>13,046.62</b>	<b>67.28%</b>	<b>89,056.49</b>	<b>117,420.06</b>	<b>75.84%</b>	<b>156,559.96</b>
<b>Net Ordinary Income</b>	<b>3,790.37</b>	<b>91.79</b>		<b>31,550.34</b>	<b>825.67</b>		<b>1,101.04</b>