

Humboldt Transit Authority  
 Redwood Transit System  
 Comparative Performance Activity Report



|    |                                       | Month                |                      |              | YTD Current FY      | YTD Prior FY        | % Change     |
|----|---------------------------------------|----------------------|----------------------|--------------|---------------------|---------------------|--------------|
|    |                                       | April-22             | April-21             | % Change     |                     |                     |              |
| 1  | Passengers - Weekdays                 | 18,003               | 14,223               | 26.58        | 160,776.00          | 126,649.00          | 26.95        |
| 2  | Passengers - Saturdays                | 2,085                | 1,286                | 62.13        | 16,566.00           | 13,585.00           | 21.94        |
| 3  | <b>Total Passengers</b>               | <b>20,088</b>        | <b>15,509</b>        | <b>29.52</b> | <b>177,342.00</b>   | <b>140,234.00</b>   | <b>26.46</b> |
|    |                                       |                      |                      |              |                     |                     |              |
| 4  | Miles - Weekdays                      | 46,620               | 48,840               | -4.55        | 468,420.00          | 470,640.00          | -0.47        |
| 5  | Miles - Saturdays                     | 4,500                | 3,600                | 25.00        | 42,300.00           | 40,500.00           | 4.44         |
| 6  | <b>Total Miles</b>                    | <b>51,120</b>        | <b>52,440</b>        | <b>-2.52</b> | <b>510,720.00</b>   | <b>511,140.00</b>   | <b>-0.08</b> |
|    |                                       |                      |                      |              |                     |                     |              |
| 7  | Hours - Weekdays                      | 2,208                | 2,313                | -4.55        | 22,183.50           | 22,290.85           | -0.48        |
| 8  | Hours - Saturdays                     | 205                  | 164                  | 25.00        | 1,929.44            | 1,845.90            | 4.53         |
| 9  | <b>Total Hours</b>                    | <b>2,413</b>         | <b>2,477</b>         | <b>-2.59</b> | <b>24,112.94</b>    | <b>24,136.75</b>    | <b>-0.10</b> |
|    |                                       |                      |                      |              |                     |                     |              |
| 10 | Days - Weekdays                       | 21                   | 22                   | -4.55        | 211.00              | 212.00              | -0.47        |
| 11 | Days - Saturdays                      | 5                    | 4                    | 25.00        | 47.00               | 45.00               | 4.44         |
| 12 | <b>Total Days</b>                     | <b>26</b>            | <b>26</b>            | <b>0.00</b>  | <b>258.00</b>       | <b>257.00</b>       | <b>0.39</b>  |
|    |                                       |                      |                      |              |                     |                     |              |
| 13 | Cash Fares                            | 1,730                | 1,453                | 19.06        | 16,313.00           | 13,983.00           | 16.66        |
| 14 | Stored Value Fares                    | 7,424                | 8,108                | -8.44        | 72,444.00           | 71,503.00           | 1.32         |
| 15 | Day Pass                              | 1,168                | 1,516                | -22.96       | 13,366.00           | 13,401.00           | -0.26        |
| 16 | Jack Pass                             | 3,832                | 1,517                | 152.60       | 26,326.00           | 15,161.00           | 73.64        |
| 17 | CR Pass                               | 772                  | 134                  | 476.12       | 4,728.00            | 583.00              | 710.98       |
| 18 | Month Pass                            | 4,063                | 2,191                | 85.44        | 35,396.00           | 20,462.00           | 72.98        |
| 19 | In-Town Fare                          | 263                  | 301                  | -12.62       | 2,722.00            | 2,591.00            | 5.06         |
| 20 | Free/Attendants                       | 836                  | 289                  | 189.27       | 6,047.00            | 2,550.00            | 137.14       |
| 21 | Wheelchair Passengers                 | 35                   | 60                   | -41.67       | 403.00              | 246.00              | 63.82        |
| 22 | Bicycles                              | 934                  | 608                  | 53.62        | 8,711.00            | 5,409.00            | 61.05        |
| 23 | <b>FARE REVENUES</b>                  | <b>\$ 71,463.72</b>  | <b>\$ 54,635.32</b>  | <b>87.53</b> | <b>584,974.69</b>   | <b>528,946.05</b>   | <b>10.59</b> |
| 24 | <b>OPERATING COSTS</b>                | <b>\$ 325,058.38</b> | <b>\$ 234,151.18</b> | <b>38.82</b> | <b>3,089,269.32</b> | <b>2,666,569.87</b> | <b>15.85</b> |
|    |                                       |                      |                      |              |                     |                     |              |
| 25 | <b>FAREBOX REV. AS % OF OP. COSTS</b> | <b>31.52%</b>        | <b>23.33%</b>        | <b>35.09</b> | <b>18.94%</b>       | <b>19.8%</b>        | <b>-4.54</b> |
|    |                                       |                      |                      |              |                     |                     |              |
| 26 | OPERATING COST PER PASSENGER          | \$ 16.18             | \$ 15.10             | 7.18         | \$ 17.42            | \$ 19.02            | -8.39        |
| 27 | OPERATING COST PER VEHICLE MILE       | \$ 6.36              | \$ 4.47              | 42.41        | \$ 6.05             | \$ 5.22             | 15.95        |
| 28 | FAREBOX REV. PER VEHICLE MILE         | \$ 2.00              | \$ 1.04              | 92.37        | \$ 1.15             | \$ 1.03             | 10.68        |
| 29 | OPERATING COST PER VEHICLE HOUR       | \$ 134.70            | \$ 94.52             | 42.51        | \$ 128.12           | \$ 110.48           | 15.97        |
| 30 | PASSENGERS PER VEHICLE HOUR           | 8.32                 | 6.26                 | 32.97        | 7.35                | 5.81                | 26.59        |
|    |                                       |                      |                      |              |                     |                     |              |
| 31 | AVE. DAILY RIDERSHIP-WEEKDAYS         | 857.29               | 646.50               | 32.60        | 761.97              | 597.40              | 27.55        |
| 32 | AVE. DAILY RIDERSHIP-SATURDAY         | 417.00               | 321.50               | 29.70        | 352.47              | 301.89              | 16.75        |

**NOTES**

- A. TOTAL PASSENGERS ROW 4.
- B. CALCULATION OF #30 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 7/2018.
- D. MINIMUM FAREBOX RETURN AT ROW 30 SHOULD BE 10.00%.
- E. MILES INCLUDES REVENUE AND NON REVENUE MILES.

**Humboldt Transit Authority  
RTS Profit & Loss Budget Performance**

April 2022

|   | Apr 22                 | Budget            | % of Budget   | Jul '21 - Apr 22       | YTD Budget          | % of Budget    | Annual Budget       |
|---|------------------------|-------------------|---------------|------------------------|---------------------|----------------|---------------------|
| <b>Ordinary Income/Expense</b>              |                        |                   |               |                        |                     |                |                     |
| <b>Income</b>                               |                        |                   |               |                        |                     |                |                     |
| <b>Operating Revenue</b>                    | 71,463.72              | 87,081.18         | 82.07%        | 571,334.71             | 870,811.64          | 65.61%         | 1,044,974.00        |
| <b>Non-operating Revenue</b>                | 140,043.23             | 169,784.25        | 82.48%        | 1,545,706.49           | 1,697,842.50        | 91.04%         | 2,037,411.00        |
| <b>Total Income</b>                         | <u>211,506.95</u>      | <u>256,865.43</u> | <u>82.34%</u> | <u>2,117,041.20</u>    | <u>2,568,654.14</u> | <u>82.42%</u>  | <u>3,082,385.00</u> |
| <b>Gross Profit</b>                         | 211,506.95             | 256,865.43        | 82.34%        | 2,117,041.20           | 2,568,654.14        | 82.42%         | 3,082,385.00        |
| <b>Expense</b>                              |                        |                   |               |                        |                     |                |                     |
| <b>624 - Depreciation Expense</b>           | 95,684.32              | 0.00              | 100.0%        | 956,843.20             | 0.00                | 100.0%         | 0.00                |
| <b>Administration &amp; General</b>         | 71,948.67              | 48,025.84         | 149.81%       | 855,261.02             | 480,258.32          | 178.08%        | 576,310.00          |
| <b>Maintenance</b>                          | 137,754.70             | 60,335.93         | 228.31%       | 1,039,626.42           | 603,359.14          | 172.31%        | 724,031.00          |
| <b>Operations</b>                           | 16,268.25              | 28,774.43         | 56.54%        | 159,793.84             | 287,744.14          | 55.53%         | 345,293.00          |
| <b>Payroll Expenses</b>                     | 99,086.76              | 119,729.27        | 82.76%        | 1,034,588.04           | 1,197,292.46        | 86.41%         | 1,436,751.00        |
| <b>Total Expense</b>                        | <u>420,742.70</u>      | <u>256,865.47</u> | <u>163.8%</u> | <u>4,046,112.52</u>    | <u>2,568,654.06</u> | <u>157.52%</u> | <u>3,082,385.00</u> |
| <b>Net Ordinary Income</b>                  | <u>-209,235.75</u>     |                   |               | <u>-1,929,071.32</u>   |                     |                | <u>0.00</u>         |
| <b>Total Expense</b>                        | <u>\$ 420,742.70</u>   |                   |               | <u>\$ 4,046,112.52</u> |                     |                |                     |
| <b>Depreciation</b>                         | <u>\$ 95,684.32</u>    |                   |               | <u>\$ 956,843.20</u>   |                     |                |                     |
| <b>Expenses Less Depreciation</b>           | <u>\$ 325,058.38</u>   |                   |               | <u>\$ 3,089,269.32</u> |                     |                |                     |
| <b>Net Income Less Depreciation Expense</b> | <u>\$ (113,551.43)</u> |                   |               | <u>\$ (972,228.12)</u> |                     |                |                     |

Humboldt Transit Authority  
Eureka Transit System  
Comparative Performance Activity Report



|    |                                       | Month                |                     |               |                        |                        |              |
|----|---------------------------------------|----------------------|---------------------|---------------|------------------------|------------------------|--------------|
|    |                                       | April-22             | April-21            | % Change      | YTD Current FY         | YTD Prior FY           | % Change     |
| 1  | Passengers - Weekdays                 | 8,275                | 6,934               | 19.34         | 80,527                 | 62,598                 | 28.64        |
| 2  | Passengers - Saturday                 | 689                  | 729                 | -5.49         | 7,300                  | 7,108                  | 2.70         |
| 3  | <b>Total Passengers</b>               | <b>8,964</b>         | <b>7,663</b>        | <b>16.98</b>  | <b>87,827</b>          | <b>69,706</b>          | <b>26.00</b> |
|    |                                       |                      |                     |               |                        |                        |              |
| 4  | Miles - Weekdays                      | 8,610                | 9,020               | -4.55         | 93,906                 | 85,280                 | 10.11        |
| 5  | Miles - Saturdays                     | 1,270                | 1,016               | 25.00         | 10,608                 | 11,684                 | -9.21        |
| 6  | <b>Total Miles</b>                    | <b>9,880</b>         | <b>10,036</b>       | <b>-1.55</b>  | <b>104,514</b>         | <b>96,964</b>          | <b>7.79</b>  |
|    |                                       |                      |                     |               |                        |                        |              |
| 7  | Hours - Weekdays                      | 796                  | 834                 | -4.55         | 8,794                  | 7,883                  | 11.56        |
| 8  | Hours - Saturdays/Holidays            | 112                  | 89                  | 25.00         | 949                    | 1,028                  | -7.71        |
| 9  | <b>Total Hours</b>                    | <b>908</b>           | <b>923</b>          | <b>-1.68</b>  | <b>9,743</b>           | <b>8,911</b>           | <b>9.33</b>  |
|    |                                       |                      |                     |               |                        |                        |              |
| 10 | Days - Weekdays                       | 21                   | 22                  | -4.55         | 211                    | 208                    | 1.44         |
| 11 | Days - Saturdays/Holidays             | 5                    | 4                   | 25.00         | 47                     | 46                     | 2.17         |
| 12 | <b>Total Days</b>                     | <b>26</b>            | <b>26</b>           | <b>0.00</b>   | <b>258</b>             | <b>254</b>             | <b>1.57</b>  |
|    |                                       |                      |                     |               |                        |                        |              |
| 13 | Cash Fares                            | 1,171                | 1,065               | 9.95          | 11,108                 | 10,209                 | 8.81         |
| 14 | Stored Value Fares                    | 4,226                | 4,311               | -1.97         | 44,912                 | 38,005                 | 18.17        |
| 15 | Day Pass                              | 480                  | 456                 | 5.26          | 4,924                  | 4,267                  | 15.40        |
| 16 | Jack Pass                             | 475                  | 257                 | 84.82         | 4,153                  | 2,354                  | 76.42        |
| 17 | Month Pass                            | 2,187                | 1,428               | 53.15         | 19,938                 | 14,059                 | 41.82        |
| 19 | Free/Attendants                       | 425                  | 146                 | 191.10        | 2,493                  | 1,119                  | 122.79       |
| 20 | Wheelchair Passengers                 | 21                   | 18                  | 16.67         | 192                    | 171                    | 12.28        |
| 21 | <b>FARE REVENUES</b>                  | <b>\$ 64,563.87</b>  | <b>\$ 14,753.59</b> | <b>152.43</b> | <b>\$ 233,999.67</b>   | <b>\$ 120,522.79</b>   | <b>94.15</b> |
| 22 | <b>OPERATING COSTS</b>                | <b>\$ 137,390.61</b> | <b>\$ 91,682.24</b> | <b>49.86</b>  | <b>\$ 1,314,006.45</b> | <b>\$ 1,057,263.71</b> | <b>24.28</b> |
|    |                                       |                      |                     |               |                        |                        |              |
| 23 | <b>FAREBOX REV. AS % OF OP. COSTS</b> | <b>27.11%</b>        | <b>16.09%</b>       | <b>68.45</b>  | <b>17.81%</b>          | <b>11.40%</b>          | <b>56.22</b> |
|    |                                       |                      |                     |               |                        |                        |              |
| 24 | OPERATING COST PER PASSENGER          | \$ 15.33             | \$ 11.96            | 28.11         | \$ 14.96               | \$ 15.17               | -1.36        |
| 25 | OPERATING COST PER VEHICLE MILE       | \$ 13.91             | \$ 9.14             | 52.22         | \$ 12.57               | \$ 10.90               | 15.31        |
| 26 | FAREBOX REV. PER VEHICLE MILE         | \$ 3.77              | \$ 1.47             | 156.41        | \$ 2.24                | \$ 1.24                | 80.13        |
| 27 | OPERATING COST PER VEHICLE HOUR       | \$ 151.37            | \$ 99.31            | 52.42         | \$ 134.87              | \$ 118.64              | 13.68        |
| 28 | PASSENGERS PER VEHICLE HOUR           | 9.88                 | 8.30                | 18.98         | 9.01                   | 7.82                   | 15.24        |
|    |                                       |                      |                     |               |                        |                        |              |
| 29 | AVE. DAILY RIDERSHIP-WEEKDAYS         | 394.05               | 315.18              | 25.02         | 381.64                 | 300.95                 | 26.81        |
| 30 | AVE. DAILY RIDERSHIP-SATURDAY         | 137.80               | 182.25              | -24.39        | 155.32                 | 154.52                 | 0.52         |

**NOTES**

- A. TOTAL PASSENGERS ROW 3
- B. CALCULATION OF #25 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 1/14.
- D. MINIMUM FAREBOX RETURN AT ROW 24 SHOULD BE 10%
- E. MILES INCLUDES REVENUE AND NON REVENUE MILES.

**Humboldt Transit Authority**  
**ETS Profit & Loss Budget Performance**  
 April 2022

|   | <b>Apr 22</b>         | <b>Budget</b>     | <b>% of Budget</b> | <b>Jul '21 - Apr 22</b> | <b>YTD Budget</b>   | <b>% of Budget</b> | <b>Annual Budget</b> |
|---|-----------------------|-------------------|--------------------|-------------------------|---------------------|--------------------|----------------------|
| <b>Ordinary Income/Expense</b>              |                       |                   |                    |                         |                     |                    |                      |
| <b>Income</b>                               |                       |                   |                    |                         |                     |                    |                      |
| <b>Operating Revenue</b>                    | 64,563.87             | 26,914.50         | 239.89%            | 253,862.41              | 269,145.00          | 94.32%             | 322,974.00           |
| <b>Non-operating Revenue</b>                | 52,848.93             | 77,777.86         | 67.95%             | 755,280.90              | 777,778.28          | 97.11%             | 933,334.00           |
| <b>Total Income</b>                         | <u>117,412.80</u>     | <u>104,692.36</u> | <u>112.15%</u>     | <u>1,009,143.31</u>     | <u>1,046,923.28</u> | <u>96.39%</u>      | <u>1,256,308.00</u>  |
| <b>Gross Profit</b>                         | 117,412.80            | 104,692.36        | 112.15%            | 1,009,143.31            | 1,046,923.28        | 96.39%             | 1,256,308.00         |
| <b>Expense</b>                              |                       |                   |                    |                         |                     |                    |                      |
| <b>624 - Depreciation Expense</b>           | 13,528.47             | 0.00              | 100.0%             | 135,284.70              | 0.00                | 100.0%             | 0.00                 |
| <b>Administration &amp; General</b>         | 31,196.00             | 20,887.66         | 149.35%            | 370,953.42              | 208,876.68          | 177.59%            | 250,652.00           |
| <b>Maintenance</b>                          | 57,706.26             | 27,613.84         | 208.98%            | 408,282.86              | 276,138.32          | 147.85%            | 331,366.00           |
| <b>Operations</b>                           | 3,331.27              | 6,280.00          | 53.05%             | 34,236.49               | 62,800.00           | 54.52%             | 75,360.00            |
| <b>Payroll Expenses</b>                     | 45,157.08             | 49,910.82         | 90.48%             | 500,533.68              | 499,108.36          | 100.29%            | 598,930.00           |
| <b>Total Expense</b>                        | <u>150,919.08</u>     | <u>104,692.32</u> | <u>144.16%</u>     | <u>1,449,291.15</u>     | <u>1,046,923.36</u> | <u>138.43%</u>     | <u>1,256,308.00</u>  |
| <b>Net Ordinary Income</b>                  | <u>-33,506.28</u>     |                   |                    | <u>-440,147.84</u>      |                     |                    |                      |
| <b>Total Expense</b>                        | <u>\$ 150,919.08</u>  |                   |                    | <u>\$ 1,449,291.15</u>  |                     |                    |                      |
| <b>Depreciation</b>                         | <u>\$ 13,528.47</u>   |                   |                    | <u>\$ 135,284.70</u>    |                     |                    |                      |
| <b>Expenses Less Depreciation</b>           | <u>\$ 137,390.61</u>  |                   |                    | <u>\$ 1,314,006.45</u>  |                     |                    |                      |
| <b>Net Income Less Depreciation Expense</b> | <u>\$ (19,977.81)</u> |                   |                    | <u>\$ (304,863.14)</u>  |                     |                    |                      |

Humboldt Transit Authority  
 Southern Humboldt - Intercity  
 Comparative Performance Activity Report



|    |                                       | Month               |                     |                |                   |                   |                |
|----|---------------------------------------|---------------------|---------------------|----------------|-------------------|-------------------|----------------|
|    |                                       | April-22            | April-21            | % Change       | YTD Current FY    | YTD Prior FY      | % Change       |
| 1  | Passengers - Weekdays                 | 1,013               | 692                 | 46.39          | 9,530.00          | 7,515.00          | 26.81          |
| 2  | Passengers - Saturdays                | 108                 | 88                  | 22.73          | 1,072.00          | 931.00            | 15.15          |
| 3  | <b>Total Passengers</b>               | <b>1,121</b>        | <b>780</b>          | <b>43.72</b>   | <b>10,759.00</b>  | <b>8,580.00</b>   | <b>25.40</b>   |
|    |                                       |                     |                     |                |                   |                   |                |
| 4  | Miles - Weekdays                      | 9,513               | 9,966               | -4.55          | 95,583.00         | 96,036.00         | -0.47          |
| 5  | Miles - Saturdays                     | 2,265               | 1,812               | 25.00          | 21,291.00         | 20,385.00         | 4.44           |
| 7  | <b>Total Miles</b>                    | <b>11,778</b>       | <b>11,781</b>       | <b>-0.03</b>   | <b>131,271.00</b> | <b>120,209.95</b> | <b>9.20</b>    |
|    |                                       |                     |                     |                |                   |                   |                |
| 8  | Hours - Weekdays                      | 261                 | 276                 | -5.53          | 2,620.62          | 2,660.60          | -1.50          |
| 9  | Hours - Saturdays                     | 62                  | 49                  | 25.51          | 583.74            | 556.65            | 4.87           |
| 11 | <b>Total Hours</b>                    | <b>323</b>          | <b>326</b>          | <b>-0.82</b>   | <b>3,204.36</b>   | <b>13,183.25</b>  | <b>-75.69</b>  |
|    |                                       |                     |                     |                |                   |                   |                |
| 12 | Days - Weekdays                       | 21                  | 22                  | -4.55          | 211.00            | 212.00            | -0.47          |
| 13 | Days - Saturdays                      | 5                   | 4                   | 25.00          | 47.00             | 45.00             | 4.44           |
| 15 | <b>Total Days</b>                     | <b>11,804</b>       | <b>11,804</b>       | <b>0.00</b>    | <b>518.82</b>     | <b>533.10</b>     | <b>-2.68</b>   |
|    |                                       |                     |                     |                |                   |                   |                |
| 16 | Cash Fares                            | 157                 | 134                 | 17.16          | 1,565.00          | 1,658.00          | -5.61          |
| 17 | Stored Value Fares                    | 483                 | 623                 | -22.47         | 5,169.00          | 6,446.00          | -19.81         |
| 18 | Month Pass                            | 465                 | 6                   | 7,650.00       | 3,449.00          | 164.00            | 2,003.05       |
| 19 | Day (New 4/29)                        | 0                   | 3                   | -100.00        | 63.00             | 42.00             | 50.00          |
| 20 | Free/Attendants                       | 16                  | 14                  | 14.29          | 355.00            | 136.00            | 161.03         |
| 21 | Wheelchair Passengers                 | 0                   | 0                   | 0.00           | 7.00              | 4.00              | 75.00          |
| 22 | Bicycles                              | 19                  | 28                  | -32.14         | 164.00            | 133.00            | 23.31          |
| 23 | <b>FARE REVENUES</b>                  | <b>\$ 8,029.00</b>  | <b>\$ 3,788.95</b>  | <b>279.97</b>  | <b>162,751.71</b> | <b>37,976.46</b>  | <b>328.56</b>  |
| 24 | <b>OPERATING COSTS</b>                | <b>\$ 59,013.78</b> | <b>\$ 46,499.88</b> | <b>26.91</b>   | <b>493,302.36</b> | <b>531,567.32</b> | <b>-7.20</b>   |
|    |                                       |                     |                     |                |                   |                   |                |
| 25 | <b>FAREBOX REV. AS % OF OP. COSTS</b> | <b>24.40%</b>       | <b>8.15%</b>        | <b>199.40%</b> | <b>32.99%</b>     | <b>7.14%</b>      | <b>361.80%</b> |
|    |                                       |                     |                     |                |                   |                   |                |
| 26 | OPERATING COST PER PASSENGER          | \$ 52.64            | \$ 59.62            | -11.69         | 45.85             | 61.95             | -25.99         |
| 27 | OPERATING COST PER VEHICLE MILE       | \$ 5.01             | \$ 3.95             | 26.94          | 3.76              | 4.42              | -15.02         |
| 28 | FAREBOX REV. PER VEHICLE MILE         | \$ 1.22             | \$ 0.32             | 280.07         | 1.24              | 0.32              | 292.45         |
| 29 | OPERATING COST PER VEHICLE HOUR       | \$ 182.75           | \$ 142.82           | 27.96          | 153.95            | 40.32             | 281.80         |
| 30 | PASSENGERS PER VEHICLE HOUR           | 3.47                | 2.40                | 44.90          | 3.36              | 0.65              | 415.90         |
|    |                                       |                     |                     |                |                   |                   |                |
| 31 | AVE. DAILY RIDERSHIP-WEEKDAYS         | 48.24               | 31.45               | 53.36          | 45.17             | 35.45             | 27.41          |
| 1  | AVE. DAILY RIDERSHIP-SATURDAY         | 21.60               | 22.00               | -1.82          | 22.81             | 20.69             | 10.25          |

**NOTES**

- A. TOTAL PASSENGERS ROW 3
- B. CALCULATION OF #25 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 7/2018
- D. MINIMUM FAREBOX RETURN AT ROW 24 SHOULD BE 10%
- E. MILES INCLUDES REVENUE AND NON REVENUE MILES.
- F. HOURS INCLUDES REVENUE AND NON REVENUE HOURS.

**Humboldt Transit Authority**  
**SHI Profit & Loss Budget Performance**  
 April 2022

|   | Apr 22              | Budget           | % of Budget    | Jul '21 - Apr 22     | YTD Budget        | % of Budget    | Annual Budget     |
|---|---------------------|------------------|----------------|----------------------|-------------------|----------------|-------------------|
| <b>Ordinary Income/Expense</b>              |                     |                  |                |                      |                   |                |                   |
| <b>Income</b>                               |                     |                  |                |                      |                   |                |                   |
| <b>Operating Revenue</b>                    | 8,029.00            | 9,870.25         | 81.35%         | 75,318.88            | 98,702.50         | 76.31%         | 118,443.00        |
| <b>Non-operating Revenue</b>                | 54,266.59           | 39,566.57        | 137.15%        | 640,656.70           | 395,665.86        | 161.92%        | 474,799.00        |
| <b>Total Income</b>                         | <u>62,295.59</u>    | <u>49,436.82</u> | <u>126.01%</u> | <u>715,975.58</u>    | <u>494,368.36</u> | <u>144.83%</u> | <u>593,242.00</u> |
| <b>Gross Profit</b>                         | 62,295.59           | 49,436.82        | 126.01%        | 715,975.58           | 494,368.36        | 144.83%        | 593,242.00        |
| <b>Expense</b>                              |                     |                  |                |                      |                   |                |                   |
| <b>624 - Depreciation Expense</b>           | 9,759.57            | 0.00             | 100.0%         | 97,595.70            | 0.00              | 100.0%         | 0.00              |
| <b>Administration &amp; General</b>         | 9,439.23            | 6,329.59         | 149.13%        | 112,363.64           | 63,295.82         | 177.52%        | 75,955.00         |
| <b>Maintenance</b>                          | 27,031.01           | 18,760.27        | 144.09%        | 206,631.26           | 187,602.46        | 110.14%        | 225,123.00        |
| <b>Operations</b>                           | 8,806.61            | 7,838.39         | 112.35%        | 46,149.97            | 78,384.22         | 58.88%         | 94,061.00         |
| <b>Payroll Expenses</b>                     | 13,736.93           | 16,508.57        | 83.21%         | 128,157.49           | 165,085.86        | 77.63%         | 198,103.00        |
| <b>Total Expense</b>                        | <u>68,773.35</u>    | <u>49,436.82</u> | <u>139.11%</u> | <u>590,898.06</u>    | <u>494,368.36</u> | <u>119.53%</u> | <u>593,242.00</u> |
| <b>Net Ordinary Income</b>                  | -6,477.76           |                  |                | 125,077.52           |                   |                |                   |
| <b>Total Expense</b>                        | <u>\$ 68,773.35</u> |                  |                | <u>\$ 590,898.06</u> |                   |                |                   |
| <b>Depreciation</b>                         | <u>\$ 9,759.57</u>  |                  |                | <u>\$ 97,595.70</u>  |                   |                |                   |
| <b>Expenses Less Depreciation</b>           | <u>\$ 59,013.78</u> |                  |                | <u>\$ 493,302.36</u> |                   |                |                   |
| <b>Net Income Less Depreciation Expense</b> | <u>\$ 3,281.81</u>  |                  |                | <u>\$ 222,673.22</u> |                   |                |                   |

## Willow Creek

## Comparative Performance Activity Report

|    |                                       | Month               |                     |               | YTD Current FY       | YTD Prior FY         | % Change      |
|----|---------------------------------------|---------------------|---------------------|---------------|----------------------|----------------------|---------------|
|    |                                       | April-22            | April-21            | % Change      |                      |                      |               |
| 1  | Passengers - Weekdays                 | 791                 | 399                 | 98.25         | 7,683                | 2,788                | 175.54        |
| 2  | Passengers - Saturday                 | 34                  | 24                  | 41.67         | 332                  | 438                  | -24.20        |
| 3  | <b>Total Passengers</b>               | <b>825</b>          | <b>423</b>          | <b>95.04</b>  | <b>8,015</b>         | <b>3,226</b>         | <b>148.42</b> |
| 4  | Miles - Weekdays                      | 5,733               | 6,006               | -4.55         | 57,603               | 57,876               | -0.47         |
| 5  | Miles - Saturdays                     | 1,375               | 1,100               | 25.00         | 12,925               | 12,375               | 4.44          |
| 6  | <b>Total Miles</b>                    | <b>7,108</b>        | <b>7,106</b>        | <b>0.03</b>   | <b>70,528</b>        | <b>70,251</b>        | <b>0.39</b>   |
| 7  | Hours - Weekdays                      | 161                 | 169                 | -4.55         | 1,612                | 1,628                | -1.00         |
| 8  | Hours - Saturdays/Holidays            | 37                  | 30                  | 25.00         | 352                  | 337                  | 4.56          |
| 9  | <b>Total Hours</b>                    | <b>199</b>          | <b>199</b>          | <b>-0.10</b>  | <b>1,964</b>         | <b>1,965</b>         | <b>-0.05</b>  |
| 10 | Days - Weekdays                       | 21                  | 22                  | -4.55         | 211                  | 212                  | -0.47         |
| 11 | Days - Saturdays/Holidays             | 5                   | 4                   | 25.00         | 47                   | 45                   | 4.44          |
| 12 | <b>Total Days</b>                     | <b>26</b>           | <b>26</b>           | <b>0.00</b>   | <b>258</b>           | <b>257</b>           | <b>0.39</b>   |
| 13 | Cash Fares                            | 117                 | 118                 | -0.85         | 1,127                | 953                  | 18.26         |
| 14 | Stored Value Fares                    | 255                 | 187                 | 36.36         | 2,414                | 1,516                | 59.23         |
| 15 | Day Pass                              | 4                   | 14                  | -71.43        | 17                   | 38                   | -55.26        |
| 16 | Jack Pass                             | 13                  | 5                   | 160.00        | 37                   | 250                  | -85.20        |
| 17 | Month Pass                            | 416                 | 75                  | 454.67        | 4,254                | 263                  | 1517.49       |
| 18 | In Town (Started 10/12/19)            | 0                   | 2                   | -100.00       | 5                    | 11                   | -54.55        |
| 19 | Free/Attendants                       | 20                  | 22                  | -9.09         | 161                  | 195                  | -17.44        |
| 20 | Wheelchair Passengers                 | 0                   | 0                   | 0.00          | 5                    | 6                    | -16.67        |
| 21 | Bicycles                              | 7                   | 3                   | 133.33        | 44                   | 53                   | -16.98        |
| 22 | <b>FARE REVENUES</b>                  | <b>\$ 8,754.17</b>  | <b>\$ 1,986.83</b>  | <b>937.24</b> | <b>\$ 140,253.40</b> | <b>\$ 14,197.84</b>  | <b>887.85</b> |
| 24 | <b>OPERATING COSTS</b>                | <b>\$ 38,710.74</b> | <b>\$ 24,900.05</b> | <b>55.46</b>  | <b>\$ 291,034.41</b> | <b>\$ 249,002.07</b> | <b>16.88</b>  |
| 25 | <b>FAREBOX REV. AS % OF OP. COSTS</b> | <b>53.24%</b>       | <b>7.98%</b>        | <b>567.19</b> | <b>48.19%</b>        | <b>5.70%</b>         | <b>745.18</b> |
| 26 | OPERATING COST PER PASSENGER          | \$ 46.92            | \$ 58.87            | -20.29        | \$ 36.31             | \$ 77.18             | -52.95        |
| 27 | OPERATING COST PER VEHICLE MILE       | \$ 5.45             | \$ 3.50             | 55.42         | \$ 4.13              | \$ 3.54              | 16.42         |
| 28 | FAREBOX REV. PER VEHICLE MILE         | \$ 2.90             | \$ 0.28             | 936.95        | \$ 1.99              | \$ 0.20              | 883.97        |
| 29 | OPERATING COST PER VEHICLE HOUR       | \$ 194.84           | \$ 125.20           | 55.62         | \$ 148.20            | \$ 126.73            | 16.94         |
| 30 | PASSENGERS PER VEHICLE HOUR           | 4.15                | 2.13                | 95.23         | 4.08                 | 1.64                 | 148.54        |
| 31 | AVE. DAILY RIDERSHIP-WEEKDAYS         | 37.67               | 18.14               | 107.69        | 36.41                | 13.15                | 176.85        |
| 32 | AVE. DAILY RIDERSHIP-SATURDAY         | 6.80                | 6.00                | 13.33         | 7.06                 | 9.73                 | -27.43        |

**NOTES**

- A. TOTAL PASSENGERS ROW 3
- B. CALCULATION OF #25 FAREBOX % = FARE REVENUES DIVIDED BY OPERATING COSTS.
- C. FARE/TICKET CHANGES 2/08. FARE INCREASE 7/2018
- D. MINIMUM FAREBOX RETURN AT ROW 24 SHOULD BE 10%
- E. MILES INCLUDES REVENUE AND NON REVENUE MILES.
- F. HOURS INCLUDES REVENUE AND NON REVENUE HOURS.

**Humboldt Transit Authority**  
**Willow Creek Profit & Loss Budget Performance**  
**April 2022**

|   | Apr 22              | Budget    | % of Budget    | Jul '21 - Apr 22     | YTD Budget | % of Budget     | Annual Budget |
|---|---------------------|-----------|----------------|----------------------|------------|-----------------|---------------|
| <b>Ordinary Income/Expense</b>              |                     |           |                |                      |            |                 |               |
| <b>Income</b>                               |                     |           |                |                      |            |                 |               |
| <b>Operating Revenue</b>                    | 8,754.17            | 4,938.25  | 177.27%        | 76,327.20            | 49,382.50  | 154.56%         | 59,259.00     |
| <b>Non-operating Revenue</b>                | 29,406.91           | 21,901.27 | 134.27%        | 348,879.53           | 219,012.46 | 159.3%          | 262,815.00    |
| <b>Total Income</b>                         | 38,161.08           | 26,839.52 | 142.18%        | 425,206.73           | 268,394.96 | 158.43%         | 322,074.00    |
| <b>Gross Profit</b>                         | 38,161.08           | 26,839.52 | 142.18%        | 425,206.73           | 268,394.96 | 158.43%         | 322,074.00    |
| <b>Expense</b>                              |                     |           |                |                      |            |                 |               |
| <b>624 - Depreciation Expense</b>           | 2,875.61            | 0.00      | 100.0%         | 28,756.10            | 0.00       | 100.0%          | 0.00          |
| <b>Administration &amp; General</b>         | 5,782.55            | 3,876.91  | 149.15%        | 68,881.73            | 38,769.18  | 177.67%         | 46,523.00     |
| <b>Maintenance</b>                          | 23,014.89           | 9,476.18  | 242.87%        | 134,607.79           | 94,761.64  | 142.05%         | 113,714.00    |
| <b>Operations</b>                           | 1,993.99            | 3,750.02  | 53.17%         | 20,416.67            | 37,499.96  | 54.45%          | 45,000.00     |
| <b>Payroll Expenses</b>                     | 7,919.31            | 9,736.39  | 81.34%         | 67,127.93            | 97,364.22  | 68.95%          | 116,837.00    |
| <b>Total Expense</b>                        | 41,586.35           | 26,839.50 | 154.95%        | 319,790.22           | 268,395.00 | 119.15%         | 322,074.00    |
| <b>Net Ordinary Income</b>                  | -3,425.27           | 0.02      | -17,126,350.0% | 105,416.51           | -0.04      | -263,541,275.0% | 0.00          |
| <b>Total Expense</b>                        | <u>\$ 41,586.35</u> |           |                | <u>\$ 319,790.22</u> |            |                 |               |
| <b>Depreciation</b>                         | <u>\$ 2,875.61</u>  |           |                | <u>\$ 28,756.10</u>  |            |                 |               |
| <b>Expenses Less Depreciation</b>           | <u>\$ 38,710.74</u> |           |                | <u>\$ 291,034.12</u> |            |                 |               |
| <b>Net Income Less Depreciation Expense</b> | <u>\$ (549.66)</u>  |           |                | <u>\$ 134,172.61</u> |            |                 |               |



Humboldt Transit Authority



DIAL-A RIDE

Comparative Performance Activity Report

|    |                                       | Month               |                     |               |                      |                      |                   |
|----|---------------------------------------|---------------------|---------------------|---------------|----------------------|----------------------|-------------------|
|    |                                       | April-22            | April-21            | % Change      | YTD Current FY       | YTD Prior FY         | % Change          |
| 1  | Passengers-Arcata ADA                 | 172                 | 107                 | 60.75         | 852                  | 887                  | -3.95             |
| 2  | Passengers-County-Arcata              | 208                 | 134                 | 55.22         | 2,056                | 1,276                | 61.13             |
| 3  | Passengers-Eureka ADA                 | 742                 | 823                 | -9.84         | 6,690                | 7,108                | -5.88             |
| 4  | Passengers-County-Eureka              | 221                 | 201                 | 9.95          | 2,309                | 1,500                | 53.93             |
| 5  | Passengers-ADA                        | 0                   | 0                   | 0.00          | 0                    | 7                    | -100.00           |
| 6  | Passengers-Unknown                    | 0                   | 26                  | 0.00          | 0                    | 437                  | -100.00           |
| 7  | Passengers-HCAOG                      | 216                 | 126                 | 71.43         | 2,263                | 1,016                | 122.74            |
| 8  | <b>Total Passengers</b>               | <b>1559</b>         | <b>1417</b>         | <b>10.02</b>  | <b>11711</b>         | <b>14170</b>         | <b>15.85</b>      |
| 9  | Passengers - Ambulatory               | 21                  | 22                  | -4.55         | 4,872                | 5,534                | -11.96            |
| 10 | Passengers - Wheelchair               | 4                   | 4                   | 0.00          | 3,606                | 3,792                | -4.91             |
| 11 | Passengers - Attendants               | 1,908               | 0                   | 0.00          | 3,449                | 2,880                | 19.76             |
| 12 | Passengers - Guests                   | 1,200               | 1,088               | 10.29         | 62                   | 25                   | 148.00            |
| 13 | <b>Total Passengers</b>               | <b>3,133</b>        | <b>1,114</b>        | <b>181.24</b> | <b>11,989</b>        | <b>12,231</b>        | <b>-1.98</b>      |
| 14 | Miles - Revenue                       | 11,003              | 9,547               | 15.25         | 63,415               | 83,622               | -24.16            |
| 15 | Miles - Non-Revenue                   | 0                   | 0                   | 0.00          | 0                    | 0                    | 0.00              |
| 16 | <b>Total Service Miles</b>            | <b>11,003.00</b>    | <b>9,547.00</b>     | <b>15.25</b>  | <b>63,415.00</b>     | <b>83,622</b>        | <b>-24.16</b>     |
| 17 | Hours - Revenue                       | 820                 | 811                 | 1.12          | 5,255                | 7,386                | -28.86            |
| 18 | Hours - Non-Revenue                   | 0                   | 0                   | 0.00          | 0                    | 0                    | 0.00              |
| 19 | <b>Total Service Hours</b>            | <b>820.27</b>       | <b>811.20</b>       | <b>1.12</b>   | <b>5,255</b>         | <b>7,386</b>         | <b>-28.86</b>     |
| 20 | Days - Weekdays                       | 21                  | 22                  | -4.55         | 213                  | 212                  | 0.47              |
| 21 | Days - Saturdays/Holidays             | 4                   | 4                   | 0.00          | 44                   | 45                   | -2.22             |
| 22 | <b>Total Days</b>                     | <b>25</b>           | <b>26.00</b>        | <b>-3.85</b>  | <b>257</b>           | <b>257</b>           | <b>0.00</b>       |
| 23 | Total Tickets                         | 1,908               | 0                   | 0.00          | 18,455               | 0                    | 0.00              |
| 24 | Total Trips                           | 1,200               | 1,088               | 10.29         | 10,676               | 9,326                | 14.48             |
| 25 | Passengers - Weekdays                 | 1,438               | 1,315               | 9.35          | 13,510               | 11,228               | 20.32             |
| 26 | Passengers - Saturdays & Holidays     | 121                 | 102                 | 18.63         | 966                  | 1,003                | -3.69             |
| 27 |                                       |                     |                     |               |                      |                      |                   |
| 28 | <b>FARE REVENUES</b>                  | <b>\$ 5,724.00</b>  | <b>0</b>            | <b>0.00</b>   | <b>\$ 56,421.00</b>  | <b>\$ 9.00</b>       | <b>626,800.00</b> |
| 29 |                                       |                     |                     |               |                      |                      |                   |
| 30 | <b>CONTRACT COST</b>                  | <b>\$ 65,870.00</b> | <b>\$ 65,870.00</b> | <b>0.00</b>   | <b>\$ 658,700.00</b> | <b>\$ 658,700.00</b> | <b>0.00</b>       |
| 31 | <b>FAREBOX REV. AS % OF OP. COSTS</b> | <b>8.69%</b>        | <b>0.00%</b>        | <b>0.00</b>   | <b>8.57%</b>         | <b>0.00%</b>         | <b>626800.00</b>  |
| 32 | OPERATING COST PER PASSENGER          | \$ 42.25            | \$ 46.49            | -9.11         | \$ 54.94             | \$ 53.85             | 2.02              |
| 33 | OPERATING COST PER TRIP               | \$ 54.89            | \$ 60.54            | -9.33         | \$ 61.70             | \$ 70.63             | -12.65            |
| 34 | PASSENGERS PER TRIP                   | 1.30                | 1.30                | -0.25         | 1.12                 | 1.31                 | -14.37            |
| 35 | OPERATING COST PER VEHICLE HOUR       | \$ 80.30            | \$ 81.20            | -1.11         | \$ 125.36            | \$ 89.18             | 40.57             |
| 36 | PASSENGERS PER VEHICLE HOUR           | 3.82                | 1.37                | 178.13        | 2.28                 | 1.66                 | 37.79             |
| 37 | AVE. DAILY PASSENGERS-WEEKDAYS        | 68.48               | 59.77               | 14.56         | 63.43                | 52.96                | 19.76             |
| 38 | AVE. DAILY PASSENGERS-SATURDAY        | 30.25               | 25.50               | 18.63         | 21.95                | 22.29                | -1.50             |
| 39 | SATURDAY REVENUE MILES                | 56,421.00           | 9.00                | 626,800.00    | 897.00               | 301.00               | 198.01            |
| 40 | SATURDAY REVENUE HOURS                | 658,700.00          | 658,700.00          | 0.00          | 64.95                | 48.61                | 33.61             |

**NOTES**

- A. TOTAL PASSENGERS ROW 8
- B. CALCULATION OF #31 FAREBOX % = FARE REVENUES ÷ BY CONTRACT COSTS.
- C. MINIMUM FAREBOX RETURN AT ROW 31 SHOULD BE 10%